



*The Redondo Beach Chamber of Commerce and the City of Redondo Beach  
in partnership with the Port of Los Angeles  
present*

**The 2013 Export Workshop Series**  
*How to Make Money in Exporting*

**International Workshop Series starts January 9, 2013  
9:00 a.m. to 12:00 noon**

**Redondo Beach Library**  
**303 N. Pacific Coast Hwy , Redondo Beach, CA 90277**

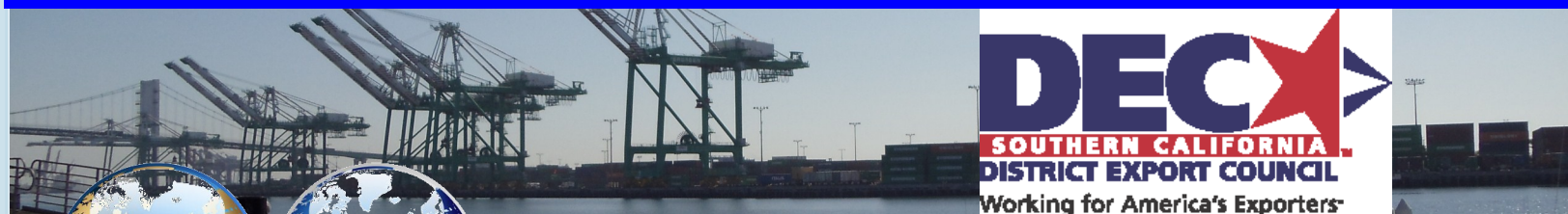
**Workshop Series**

**Date**

- |  |                    |
|--|--------------------|
| ♦ <i>Is Exporting for Me?</i>  | <i>January 9</i>   |
| ♦ <i>Finding &amp; Entering New Export Markets/International Matchmaking</i> | <i>January 24</i>  |
| ♦ <i>Inter-Cultural Practices</i>  | <i>February 7</i>  |
| ♦ <i>Internet Export Marketing</i>   | <i>February 20</i> |
| ♦ <i>Export Sales Techniques</i>   | <i>March 7</i>     |
| ♦ <i>Export Trade Finance &amp; Insurance - Getting Paid</i>                 | <i>March 21</i>    |
| ♦ <i>Legal Do's and Don'ts for Exporters</i>                                 | <i>April 4</i>     |
| ♦ <i>Freight &amp; Logistics - Delivering Export Goods</i>                   | <i>April 18</i>    |

**WORKSHOP FEE:**  
**\$25 each or \$125 for all 8**

**CONTACT: [jcoronel@portla.org](mailto:jcoronel@portla.org)**  
**for more information**



**Grow your business through exports!**