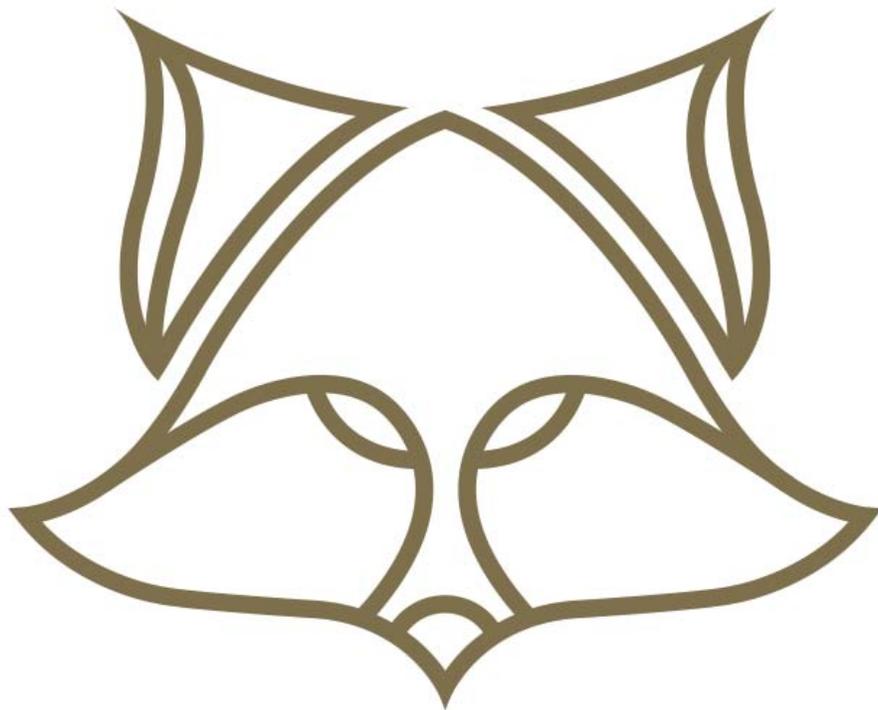


# W. GUY FOX

## PROFILE



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W. Guy Fox is president of Guy Fox & Associates, Inc., an international consulting firm specializing in supply chain management, contract negotiations, structuring strategic alliances, and infrastructure analysis. Fox was formerly Chairman of the Board of Global Transportation

Services, Inc., an International Freight Forwarder for both Air & Sea freight, NVOCC Container Consolidator & Licensed Customhouse Broker. He has over 40 years experience in the logistics industry and is well respected by his peers.

Fox has been actively involved in the international trade community and is considered to be one of the most influential individuals in international trade in Southern California. He was listed in the Los Angeles Business Journal's top 25 in international trade and also listed as one of the "Elite in International Trade". Fox has appeared on CNN News several times, as well as USA Network and Bloomberg News discussing current events and how they relate to international trade. He has also appeared on the talk show "Straight Talk" with Host Art Levine discussing world trade, international education, and security issues at the Ports of Los Angeles, Long Beach & Los Angeles World Airports. He is Past President and Chairman of the Foreign Trade Association of Southern California, Past General Chairman of World Trade Week for Southern California, Past President and Chairman of the Los Angeles Air Cargo Association, Past President of the Australian Chamber of Commerce, former member of the Advisory Board for International Trade for the City of Los Angeles, Past Chairman of the Board for the Torrance Area Chamber of Commerce. He serves as Chairman of the Board of Directors for the International Seafarer's Center for the Ports of Long Beach and Los Angeles, Chairman of the Maritime Industry Salute Committee, and is a Past Honorary Chair and "Honoree" of that event. He is very big on international education and served as Vice Chair of the Executive Committee of the Advisory Board of the School of Business Administration and Public Policy at California State University Dominguez Hills for over 10 years, and is a member of the International Advisory Council for Chapman University. He is a past member of the Board of Governors for the Japan America Society of Southern California. He is a retired Member of the Board of

Directors and Vice President for the International Visitors Council of Los Angeles. He is Chairman Emeritus of the District Export Council of Southern California by “Appointment of the Secretary of Commerce of the United States of America”. The Department of Commerce of the United States considers members of the District Export Council at the “Elite” in international trade as each member is vetted by the Department of Commerce for their expertise and experience in international trade!

Fox was selected by the Japanese Ministry of International Trade and Industry and the Japan External Trade Organization (JETRO) to participate in the 20<sup>th</sup> Leadership Program on Japan and their guest. This was a very special honor as he was selected as one of ten people from around the world. He was also the guest of the Institute of International Studies and Training in Japan. Fox was selected to give the opening and closing remarks for this program!

Fox was also selected to participate as a speaker in the Japan-U.S. Cities Summit in Hiroshima Japan in November 2004 as the guest of the City of Hiroshima and the Japan External Trade Organization (JETRO). He represented the business community from the City of Los Angeles and the City of Torrance. This was a very big honor as they invited only three speakers from the United States to participate.

Fox also testified before Congress of the United States of America on Port Security and the prevention of terrorist’s attacks on the United States of America and what steps needed to be taken as a matter of prevention.

Fox was also a keynote speaker for the Proliferation Security Initiative (PSI), Operational Experts Group (OEG), Air Cargo Workshops, speaking to security leaders from around the world on security issues relating to the Freight Forwarding Industry and air cargo in general. The U.S.

Department of Homeland Security and U.S. Customs and Border Protection sponsored this event. He was given a letter of commendation for his sage advice and contributions.

Fox has received many awards for his contributions to international trade, such as the Stanley T. Olafson Bronze Plaque Award, Southern California's highest and most prestigious award in international trade.

It is considered to be the "Oscar" of international trade. Past recipients have been Walt Disney, Mayor Tom Bradley City of Los Angeles, Jack Warner of Warner Brothers Studios & Films just to name a few. Fox was recently the recipient of the "Marjorie Shostak Distinguished Service Award", one of the most prestigious and coveted awards in international trade, by the Foreign Trade Association. Fox was also awarded the "Lifetime Achievement Award for International Trade" by the Torrance Area Chamber of Commerce. He was also awarded the Distinguished Service Award for World Trade Week, Community Service Awards from U.S. Customs related to the importation of sections of the Berlin Wall for Chapman University and Loyola Marymount University, Certificate of Appreciation from the City of Los Angeles presented by Mayor Riordan for the handling of the importation of the World Peace Bell from Japan which resides in the Public Library in downtown Los Angeles, Certificate of Commendation from Mayor James Hahn of the City of Los Angeles for his services as President and Chairman of the Los Angeles Air Cargo Association, Certificate of Appreciation from Los Angeles City Councilman Tom Labonge for his "Leadership in making the Sister Cities International Trade Seminar a success" and International Business Person of the Year from the Torrance Area Chamber of Commerce. He has also received a "Certificate of Appreciation" and a "sacred paddle" from the Sector Commander of the United States Coast Guard for all of his support and contributions to the men and women of the United States Coast Guard. He has just recently received a "Proclamation from

The County of Orange Board of Supervisors” for his work in promoting international trade and his appointment as Chairman of the District Export Council of Southern California by the Secretary of Commerce. Captain Roger LaFieiere, Sector Commander of the Ports of Los Angeles and Long Beach also made Fox “Honorary Captain” of the US Coast Guard Cutter Narwhal. Fox was also recognized by the City of Yorba Linda for his contributions to international trade and the global economy.

Fox was selected as the “Honoree” for the 2013 Maritime Industry Salute, which was a huge honor for lifetime achievement in the Maritime Industry, which was held on board the RMS Queen Mary on September 18, 2013 in front of 400 attendees.

Los Angeles World Airports and Customs and Border Protection also honored fox on the 50<sup>th</sup> anniversary of the filing of the first formal Customs entry at LAX. Fox made up and filed the very first entry on March 12, 1962. City Councilman Tom LaBonge honored Fox with a proclamation honoring him for his contribution to the history of LAX.

City Councilman Tony Cardenas honored Fox before the Los Angeles City Council on his retirement from Global Transportation and his “stellar career in international trade and his contributions to the City of Los Angeles and the world”. He was given a Proclamation to this effect signed by the entire City Council of the City of Los Angeles including the Mayor, City Attorney and City Treasurer. This was a very big honor as this is the first time anyone from international trade as been so recognized.

The District Export Council of Southern California honored Fox after serving 4 years as Chairman. He took the Council from a non-entity to a major player in international trade in Southern California after many

challenges. He made a team out of 39 high level executives that form the Council.

The Orange County of California Board of Supervisors honored Fox with a “Proclamation” for his contributions as Chairman of the District Export Council of Southern California for his contributions and dedicated service.

The United States Department of Commerce, U.S. Commercial Service presented Fox with a “Certificate of Appreciation” for his vision, energy, and unique inclusive leadership style, and significant contributions to the international trade and export community.” You exemplary leadership and personal example of selfless contribution have set the tone for the DECSC, and we look forward to continuing in partnership with you as a Member and Chair Emeritus”.

Consul General Yeon-sung Shin of the Republic of Korea honored Fox with a “Certificate of Appreciation” “In gratitude and recognition of your vision and leadership for the enhancement of the relations between the Republic of Korea and the United States of America and you individual support for the promotion of the Korea-US Free Trade Agreement”, December 10, 2013.

Consul General Hyun-Myung Kim of the Republic of Korea presented to the “Honorable Guy Fox” plaque for his “Exemplary Leadership for the KORUS/FTA events in Southern California and for his enhancement of the relations between the Republic of Korea and the United States July 16, 2015.

Fox was awarded a “Special Award” by the Women in International Trade on October 6, 2016 for his empowerment of women in international trade

as well as providing opportunities for the advancement of women in business. The award will be named after him “Guy Fox Award” and will be awarded annually in recognition of men who have distinguished themselves through their efforts in empowering women in global trade.

Fox is a graduate of Pepperdine University and holds a Master’s Degree in Business Administration, Presidential Key Executive MBA, has lifetime teaching credentials for the State of California and is a licensed Customhouse Broker. He also received a “Certificate of Completion” from the International Institute of Studies and Training, Tokyo, Japan on the economics of Japan. He is married to Mary Ann Fox and resides in Orange, California. He has two children, Kristina and William, daughter in law Melinda Fox and son in law George Mathews, and two beautiful granddaughters Madisyn Amber Fox and Alexandria Bernadette Mathews. In his spare time, he plays golf and is a member of Alta Vista Country Club, and spends time with his Granddaughters. And rescue dog “Sadie”!

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