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Gulf Cooperation Council (GCC)

Driving Demand for Southern California Goods & Services

Learn How to Grow Your Business with the Arab World !

Gulf Cooperation Council



April 9, 2014
Intercontinental Hotel
2151 Avenue of the Stars
Los Angeles
9:30 a.m. to 2:30 p.m.

HIGHLIGHTS

- GCC Work by the National U.S.-Arab Chamber
- Presentation on the Gulf Arab States Markets
- Doing Business in the Arab Region from a U.S. Perspective
 - Documentation & Logistics
 - Legal Do's & Don'ts
 - Getting Paid

PRESENTERS

Trade Development, Port of Los Angeles
 U.S. Department of Commerce
 Export-Import Bank of the United States
 L.A. Customs Brokers & Freight Forwarders Association
 Office of the Mayor, City of LA
 National U.S.-Arab Chamber of Commerce
 District Export Council of Southern California
 GCC Countries' Representatives



The Cooperation Council for the Arab States of the Gulf is a political and economic union of Arab states bordering the Persian Gulf: Bahrain, Kuwait, Oman, Qatar, Saudi Arabia & the United Arab Emirates

Area	1,032,093 Sq. Miles
Population	42,100,000
GDP	\$2.1 Trillion
Per Capita	\$33,005

U.S. Exports to the Arab World Grew 7.5% in 2013 to an All-Time Record of \$70.8 Billion!



RSVP to: Rim Elbayar-Aly raly@nusacc.org or register at: <http://tinyurl.com/GCCTC14>

All attendees are eligible for the chance to win 2 Pearl Business Class Round Trip tickets from Los Angeles to Abu Dhabi on Etihad Airways' non-stop, daily flight launching on June 1, 2014.





U.S. EXPORTS TO ARAB WORLD GREW 7.51 PERCENT IN 2013 & Set All-Time Record of \$70.8 Billion



UNITED ARAB EMIRATES: In 2013, the United Arab Emirates was the top U.S. export partner in the Arab world, importing \$24.607 billion in goods from the United States, a 9.03 percent increase over 2012. The top three import sectors were Transportation Equipment (\$9.38 billion), Computer & Electronic Products (\$3.9 billion), and Non-Electrical Machinery (\$1.88 billion).



SAUDI ARABIA was the second largest market for U.S. goods, importing \$18.988 billion in 2013, a 4.8 percent increase since 2012. Top import sectors included Transportation Equipment (\$8.06 billion), Non-Electrical Machinery (\$3.11 billion), and Computer & Electronic Products (\$1.28 billion).



QATAR retained its position as the fourth largest Arab market for U.S. goods, with imports totaling over \$4.96 billion in 2013, a 38.6 percent increase over 2012. The top three sectors were Transportation Equipment (\$3.32 billion), Miscellaneous Manufactured Commodities (\$348.5 million), and Non-Electrical Machinery (\$335.8 million).



KUWAIT retained its position in the "Top Five Arab Markets" for 2013, despite a 3.31 percent decrease in goods imports from the USA. With total imports from the U.S. reaching \$2.594 billion in 2013, Kuwait's top three import sectors included Transportation Equipment (\$1.22 billion), Non-Electrical Machinery (\$283.15 million), and Food & Kindred Products (\$185.9 million).

Full data for each of the 22 Arab countries and each of the 50 U.S. states will be available on the [NUSACC website](#) very soon. To review preliminary data, [click here](#) to see a ranking of the 22 countries of the Arab world by sales volumes, by percentage of change from 2012 to 2013, and alpha-