

Ken Wengrod is one of the country's leading financial advisors and L.A.'s financial powerhouse behind the fashion industry's leading contemporary designers. FTC has factored numerous companies from start-ups; William Rast /Justin Timberlake, Tom's Shoes, Mike & Chris, Sally Hershberger , Elder Statesman, Newbark and Joe Jean's Kids to name a few.

Profiled in *Los Angeles Business Journal's, "Style File"*, He is known for his unique strategies for success and identifying creative start up designers, who possess the talent necessary to be cultivated into a successful and recognizable name in the industry. He is currently the Chairman of the Regulatory & Legislation Committee of District Export Council of Southern California (DEC). As a member of the DEC he was appointed by the U.S. Secretary of Commerce. He also sits on the Advisory Board at Apparel/Merchandising/Management School at Cal Poly/Pomona.

Ken Wengrod's prominent status as a leader in the finance world comes from his distinctive blend of 30 years of experience and thorough understanding of the entire trade cycle of manufacturing and importing from design concept to ultimately collecting sales. His insightful financial knowledge is invaluable for startups and companies expanding. He has a true eclectic background from running numerous West Coast Factoring operations for banks, managing a large manufacturing and retail operation to setting-up and being an owner in two successful garment manufacturing companies as well.

He has pioneered the cost effective business formula that fuels the U.S. market and meets the needs of the consumers' ever-changing fashion trends that's responsible for the explosive growth in the LA market. Ken Wengrod loves making money, but hates losing money more.

Ken Wengrod is president and co-founder of **FTC Commercial Corp.**, the LA-based factoring operation which provides multi-million dollars in financing to public and private consumer related industries. Wengrod is an expert in teaching business owners how to safeguard against identity theft and fraud internally and externally. Wengrod has also been a member of the board of a publicly traded company.

Ken Wengrod received his B.S. from Northeastern University, Boston, MA and attended Babson College/Franklin W. Olin Graduate school of Business.